



INSTITUTE OF
CHARTERED
SHIPBROKERS

NOVEMBER 2025 EXAMINATION SESSION
MONDAY 10TH NOVEMBER 2025 – MORNING

LINER TRADES

Time allowed – three hours

Answer any FIVE questions – all questions carry equal marks

Please read the questions carefully before answering

1. Container trades continue to evolve at a fast pace, and with it, the demands on service. Explain how Consortia, Vessel Sharing Agreements and Alliances each operate and the specific differences between them
2. Answer **BOTH** parts of the question.

Bunker costs for liner trades have become the key cost component of the voyage due to the high price of marine fuel oil in recent years.

- a) Identify **TWO** trades of your choice, suggesting where you would bunker on these trades and explaining the benefits of the chosen bunker ports.

Use the world map provided to support your answer.

- b) Low Sulphur fuel rules are increasingly impacting various regional sea areas, and the use of low sulphur fuel oil has helped how carriers combat this. Discuss the impact of these rules and what measures carriers take to deal with this.
3. Container vessels and Specialised [conventional] Reefer vessels compete in the perishable products trades with container vessels now carrying the larger share of this growing global business. Discuss the advantages and disadvantages of using each mode of transport, using **TWO** key trade lanes as an example.
 4. The use of IT systems and technology has rapidly been employed in the container industry in a variety of roles and is now essential for the successful running of large container liner companies due to the sheer size of transactions taking place.

Explain in detail how the use of different IT systems has helped with this growth, and outline what the benefits have been to carriers, shippers, consignees, and any other parties.

PLEASE TURN OVER.

5. Answer **BOTH** parts of the question.

The Asia to USA East Coast Trade is highly competitive given that it competes against the Asia - US West Coast [then road/rail] but also via the Panama and Suez Canal/Cape of Good Hope routes.

- a) Discuss the advantages and disadvantages of the three routing options.
- b) Discuss the likely developments of trade on these routes in the next five years.

6. Answer **BOTH** parts of the question.

- a) Select **TWO** of the following cargoes and identify **TWO** major trade lanes on which they are shipped.

- i. Chemicals
- ii. Coffee
- iii. Citrus
- iv. Fishmeal

- b) Describe in detail the main loading and discharge ports, the type of container needed to carry them, and any special requirements or precautions needed to protect the cargo.

7. Answer **BOTH** parts of the question.

- a) Draw a profile and cross-section of **ONE** of the following types of vessels and highlight within the drawing the main features of the vessel.

- i. 2000-3000 Teu Containership
- ii. Conbulker
- iii. 10000 Teu Containership

- b) Using the world map provided, describe **TWO** trade routes where your chosen vessel would operate and the main types of cargo it would carry.

8. Describe the main characteristics of **FOUR** of the following container types, identifying **ONE** main commodity for which each type may be used and the characteristics of those cargoes.

- i. Flat Rack
- ii. Tank Container
- iii. Bulk Container
- iv. Open Top
- v. Reefer
- vi. High Cube