



**NOVEMBER 2025 EXAMINATION SESSION
TUESDAY 18th NOVEMBER 2025 – MORNING**

PORT AND TERMINAL MANAGEMENT

Time allowed – three hours

Answer any **FIVE** questions – all questions carry equal marks

Please read the questions carefully before answering

1. Your port has been approached by an importer of crude oil. They wish to enter into discussions relating to the creation of a berth and tank farm facility, able to handle the discharge of crude oil from VLCC vessels. Describe the navigational and berth facilities that would be required, the cargo handling equipment and the storage requirements that you would need offer.
2. Using a port of your choice. Identify the various services and pricing which a port would apply to the call of a handy-sized bulk carrier discharging a cargo of bauxite. Define how the pricing is calculated and whether any part of the port costs is negotiable.
3. Describe the **FOUR** main accounting control and financial performance measurements that a port would use.
4. Define and discuss in full **FOUR** of the following abbreviations:
 - i. MIDAS port
 - ii. MARPOL
 - iii. ILO
 - iv. SOLAS
 - v. AGV
5. Discuss the **FOUR** major forms of Port competition.
6. Discuss the **THREE** major Financial and Economic appraisals of port investments.
7. You have been appointed as the Health and Safety officer for an offshore oil terminal. Describe the practices and hazard control measures which should be in place.
8. Describe the equipment which you would expect to find at a general cargo breakbulk terminal.