

Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org





SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

DRY CARGO CHARTERING

Ships

Cargoes and trade routes

Freight markets

Contracts

Bill of lading

Charting market practice

Financial elements of charter parties

Laytime

Calculations

General

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in dry cargo chartering.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722





Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org





SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

SHIP OPERATIONS MANAGEMENT

Shipowners, operators and managers

Ship types

Cargoes

Registration, classification, port state control, ISM code

Costs

Accounting

Crewing

Marine insurance

Bunker management

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in ship operations management.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722



ADVANCED DIPLOMA in SHIP SALE AND PURCHASE

Recognised shipping industry qualifications for individuals and organisations

Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org





SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

SHIP SALE AND PURCHASE

The ship

Geography

Registration and classification

The parties involved

Markets

Contracts and documentation

Negotiation

Finance

Valuations

Legal aspects of sale and purchase

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in ship sale and purchase.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722





Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org





SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

TANKER CHARTERING

Ships and cargoes

The trades

Freight markets

Contracts

Bill of lading

Charting market practice

The financial elements of charter parties

Laytime

Calculations

General

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in tanker chartering.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722







Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org





SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

LINER TRADES

Basic definitions and principles in the liner trades

The ships

Port terminals and cargo handling

Liner shipping organisation and management

Containerisation, intermodal transport and logistics

Forms of co-operation in the liner industry

Bills of lading and other documents

Tarriff construction, pricing and agreements

Legal aspects of liner trades

Business issues in the liner trades

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in liner trades.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

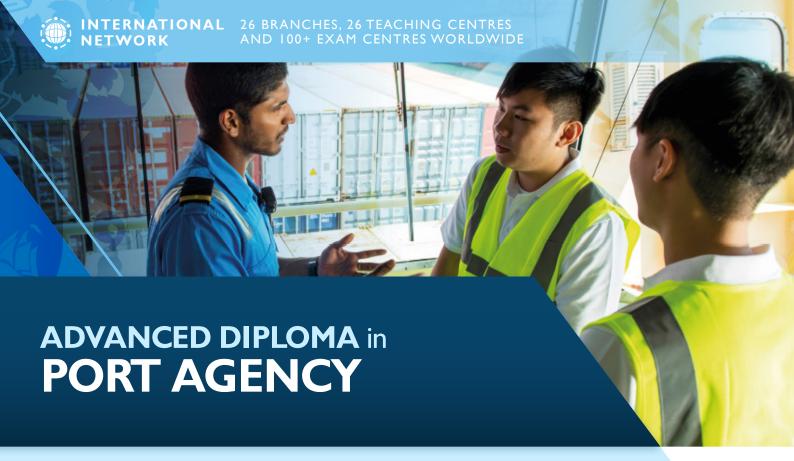
Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722





Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org





SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

PORT AGENCY

Ships

Cargoes and trade routes

Registration, classification and surveys

Port Agency operations

Ship documentation

Charter parties

Port working documentation

Cargo documentation

Legal aspects of Port Agency

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in port agency.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722





Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org





ADVANCED DIPLOMA in LOGISTICS AND MULTI-MODAL TRANSPORT





Syllabus

SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

LOGISTICS AND MULTI-MODAL TRANSPORT

International distribution

Physical operation

Trade routes

The practitioners

Through transport pricing

Inventory management

Sale contracts and documentation

Conventions relating to multi-modal transport

Regulation

Sales and marketing

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in logistics and multi-modal transport.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722







Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org





SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

PORT AND TERMINAL MANAGEMENT

Aim

Ports and their functions

Ships and cargoes

Port management

Port competition and marketing

Port pricing

Legal aspects of port management

Port planning

Port finance

Port equipment

Port ownership

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in port and terminal management.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722



Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org





SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

OFFSHORE SUPPORT INDUSTRY

Aim

Vessels

Oil and gas business

World regional markets

Chartering markets

Workscopes

Offshore construction

Contracts and commercial aspects

HSE and security

OSV management and operations

General

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in offshore support industry.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

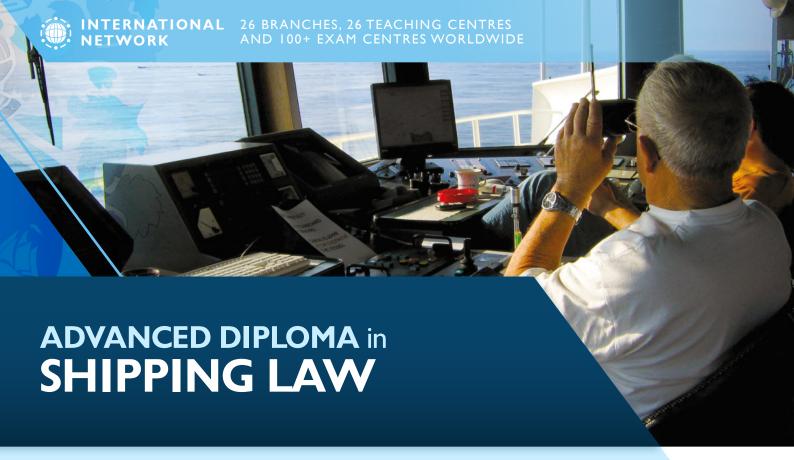
Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722





Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org





SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

SHIPPING LAW

Ship ownership and admiralty jurisdiction

Legal aspects of charter parties

Legal aspects of bills of lading

Conventions on carriage of goods by sea

General average, salvage and towage

Collision

Polution and the environment

Shipowners' limitation of liability and passengers

Dispute resolution

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in shipping law.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722



Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org





SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

MARINE INSURANCE

Shipowners, operators and managers

The principles of marine insurance

The practice of marine insurance

Claims

General average

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in marine insurance.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722





Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org





SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

SHIPPING FINANCE

The nature of the shipping business

The current status of the ship finance market

The lender's perspective in the ship financing decision

Equity as a source of finance in the shipping business

Debt financing and the bond markets

Alternative sources of ship finance

Types of loans used in shipping finance

Securitisation

KS and KG ship financing

Significance of the debt-equity structure for a shipping company

Islamic finance in shipping

Legal issues in shipping finance

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in shipping finance.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722



Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org







SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

ECONOMICS OF SEA TRANSPORT AND INTERNATIONAL TRADE

Basic economic concepts

The demand for shipping

The supply of shipping

Cost analysis and economies of scale

Competitive markets – tramps

Competitive markets – tankers

Liner trades – oligopoly and the competitive market

Ports, canals and waterways

Shipping and international trade

Exchange rates and balance of payments

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in economics of sea transport and international trade.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

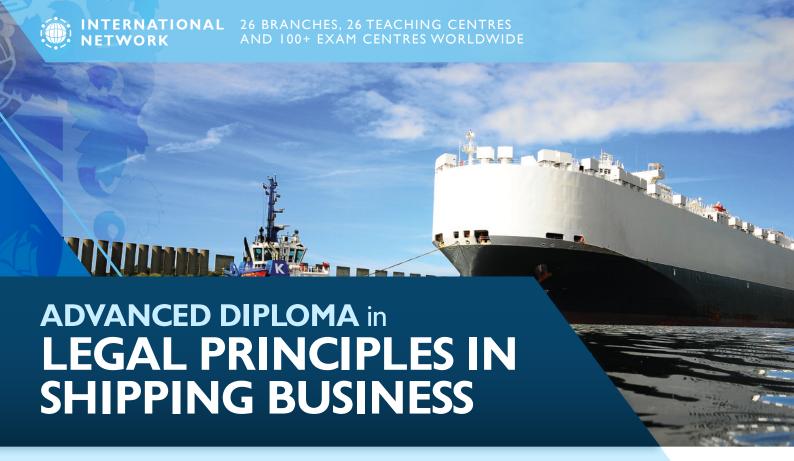
Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722





Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge

TO REGISTER VISIT www.shipbrokers.org





SHIPPING BUSINESS

The shipping business entity

Shipping business sectors

Business ethics

Geography of trade

International trade and finance

Business communications

Shipping organisations – their role and contribution

LEGAL PRINCIPLES IN SHIPPING BUSINESS

Introduction to the law

Contract

Tort

Agency

Voyage charterparties

Bills of lading

Law and the carriage of goods by sea

Common areas of dispute and dispute resolution

Other international conventions and general average

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus

Further subjects and qualifications available

FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in legal principles in shipping business.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722

