



INTERNATIONAL
NETWORK

26 BRANCHES, 26 TEACHING CENTRES
AND 100+ EXAM CENTRES WORLDWIDE

FOUNDATION DIPLOMA in SHIP SALE AND PURCHASE

Recognised shipping industry qualifications for individuals and organisations

Qualifications from the recognised professional body for the shipping industry worldwide.



RECOGNISED

Gain an international professional qualification.



TRUSTED

Offered by the royal charter professional body established over 100 years ago.



RELEVANT

Syllabus and content led by practitioners.



FLEXIBLE DELIVERY

Options for self-study; local teaching centre; part-time tutored distance learning; bespoke corporate delivery.



COST-EFFECTIVE ACCESS

100+ international exam centres. Not-for-profit organisation with the most competitive price of entry worldwide. Reduce costs and time away from work.



INDIVIDUALS

Give your career a boost by undertaking professional development and gaining a recognised qualification.



COMPANIES

Develop key knowledge, skills and behaviours of personnel and benefit from a quality development programme for new starters.



FOUNDATION DIPLOMA

Ideal for new entrants or those wishing to pursue a career in port and terminal management

TO REGISTER VISIT www.shipbrokers.org

ENROL OR SPEAK TO AN ADVISOR TODAY

T: +44 (0) 20 7357 9722 | E: education@ics.org.uk



INSTITUTE OF
CHARTERED
SHIPBROKERS

www.ics.org.uk

FOUNDATION DIPLOMA in SHIP SALE AND PURCHASE

Syllabus

INTRODUCTION TO SHIPPING

Commerical geography
International trade
Cargoes and trade routes
Ship types
Contracts of carriage
Law of carriage
Ship registration and classification
The practitioners in shipping business
Basic accounting

SHIP SALE AND PURCHASE

The ship
Geography
Registration and classification
The parties involved
Markets
Contracts and documentation
Negotiation
Finance
Valuations
Legal aspects of sale and purchase

Both subject exams must be passed during the same exam session in order to qualify for the Advanced Diploma.

View the full syllabus at: www.ics.org.uk/learning/syllabus



Further subjects and higher level qualifications available

ADVANCED DIPLOMA

A stepping stone to full professional qualification ideal for those with existing industry knowledge.

PROFESSIONAL QUALIFYING EXAMS (PQE)

While the Diplomas are recognised qualifications in their own right, they also carry credit towards the professional qualifying examinations (PQE) of the Institute syllabus with 16 subjects to choose and enrich your knowledge and skills and further enhance your career.

Supported learning

Gain additional support for your learning through networking, mentoring and branch events including free revision evenings and options to attend Institute PREP events.

Talk to us about designing your own company specific qualification with co-branded certification.

To discuss the programmes or find out how the Institute's range of qualifications can help you and your organisation:

email enquiries@ics.org.uk or call +44 (0)20 73579722

to speak to one of our education advisors today



INSTITUTE OF
CHARTERED
SHIPBROKERS

www.ics.org.uk