



THE INSTITUTE OF CHARTERED SHIPBROKERS

(REPRESENTING SHIP BROKERS, AGENTS AND MANAGERS)

LIVERPOOL BRANCH



NEWSLETTER JULY 2021

New Institute Director

London, Monday 05 July 2021

Today the Institute of Chartered Shipbrokers, the professional body for the commercial shipping industry worldwide, has formally appointed Robert Hill FICS as their new Institute Director.

Having functioned as the Interim Director for the past 9 months, the permanent role was offered to Robert by the Remuneration Committee last week, following agreement by the Executive Council.

"I am delighted to announce that Robert Hill FICS has accepted our offer for the role of Director with the Institute of Chartered Shipbrokers. I am personally hugely grateful for all his support over the last year while he held the Interim position. He has worked closely with me and the Executive Council to help bring our ship around and we are in a significantly better position with both our finances and our governance. Robert has always remained extremely professional, communicated on all important matters, and got on with managing the business of the organisation. He continues to work in the very best interests of the Institute." Susan Oatway FICS - Chair, Institute of Chartered Shipbrokers.



Robert Hill (pictured) is enthusiastic about the future potential of his role, *"As a Fellow of the Institute, it is a great honour and privilege to be appointed Director but indeed I also recognise the enormous responsibility that comes with the position. The Institute is 110 years young, and I believe there is still a great opportunity to develop and grow even further in the future."*

I look forward to being able to continue to work with our senior officers, councils, committees, branches, Fellows and Members to realise the aspirations of the Institute and ensure that we continue to be the leading professional body for the commercial shipping industry worldwide." Robert Hill FICS - Director, Institute of Chartered Shipbrokers.

New ICS President

On 8th April 2021, Lord Mountevans FICS (Hon) completed his term as President of the Institute of Chartered Shipbrokers and handed over to Kevin Shakesheff FICS.

The Institute is exceptionally grateful to Lord Mountevans for extending his tenure to help guide the Institute through the recent challenging times. Lord Mountevans supported senior officers and staff during a

difficult period for the Institute with his calm, wise counsel and advice. The Institute is very grateful for his exceptional contribution to the Institute.

Kevin Shakesheff FICS becomes the Institute's 58th President in its 110 year history.

Kevin has a great knowledge of the Institute and has extensive business experience. Kevin has been a member since 1974, Institute Chairman 2007-09 and has been active within the North East of England and South Wales and the West branches for many years as well as being on Federation Council. Kevin is Chairman and former Managing Director of Casper Shipping, a leading UK port agency, logistics and marine services business. He is also Co-Founder and former Chairman of the High Tide Foundation - an independent charitable foundation that delivers life changing career experiences for young people and increases awareness and engagement within the shipping sector and its supply chain. Kevin is currently Vice Chairman of the Mission To Seamans (North Tees and Hartlepool). He has an unwavering passion for education, supporting young people and for the Institute.

Branch Annual Dinner

After 2 years without our Annual Dinner due to Covid, we can now announce that the 56th Liverpool Branch Annual Dinner will be held at the **Crowne Plaza Hotel, St Nicholas Place, Pier Head, Liverpool, L3 1QW on Thursday 31st March 2022** and further details will be announced in due course.

Included in the price will be the opportunity for your company to have their logo displayed in a rolling display on a screen during the dinner. Logos to be provided to us.



There will also be an opportunity for companies to sponsor the Dinner and details of the sponsorship package will be available from the Branch Secretary in due course.

For pre-dinner and after-dinner entertainment we have booked local duo The Distance to perform their brand of music.

For our After Dinner comedy entertainment, we have booked Rod Woodward. Award-winning comedian Rod Woodward is the son of eminent Welsh sportswriter Karl Woodward, who was the longest serving journalist for the National newspaper of Wales, The Western Mail. He had planned to follow his dad and take up a career in the media but, when offered a job as a studio audience warm up man at HTV Wales, took a year out from university to pursue his childhood ambition of becoming a professional comedian. The rest is Geography!

It is a long time since we have been able to get together with our customers, colleagues and friends so we hope that you will be able to join us on what we anticipate will be a very enjoyable evening.

ICS Examinations

Unfortunately, the pandemic prevented the ICS from holding examinations in India, Yangon, Bangkok, Dhaka, Antwerp, Montreal, Ottawa, Toronto, and Mauritius – Reduit. Despite the cancellation of these centres, a total of 1,369 examinations were sat around the world in May 2021, comparing favourably to the 1,152 examinations sat in May / July 2020.

Locally we held the examinations in Liverpool with 8 students sitting a total of 8 subjects.

We would like to wish them all ‘the best of luck’ when the results are announced on 26th August, and hopefully they get the success that they have strived so hard for.

The next Examination session will be between 15th and 25th November and the final date for students to register to sit is 14th October.

Branch AGM

Due to the Covid pandemic and not being allowed to meet in large numbers we held the Branch AGM online on Thursday 25th March.

After completing her 2 years as Branch Chair (it was actually more than that because of the Covid Pandemic) Vikki Whitfield FICS stood down and passed the Chairman's responsibilities to Colin Bansor FICS.

In her report to the AGM she said that she has been involved with major issues surrounding the ICS finances, the presence of the Finance & Remuneration Committee, a new International Chair, a new International Vice Chair, a new Interim Head Office Director, a new Vice President, Bye Law Committee being introduced, the establishment of the Governance Working Group (GWG), undertaking the role of Controlling Council Rep, organising our annual dinner and attending UK Branch dinners, being part of our golf days, study groups, open days, the exams and our regular monthly Committee meetings. - including the one I forgot to turn up to (which I will never live down).



mv Noest arriving Latchford Locks,
Manchester Ship Canal © Alan Faulkner

On top of all of this we have also gone through and are still going through a global pandemic and encountering Brexit which was somewhat overshadowed by COVID until the UK grinded to a halt during Jan 2021. Given all that I have still agreed to join the Institute's Education Committee in April 2021 and work with the International Chair on pulling together a trainer – trainer team to support local branches with in-house trainers for the students. In addition to this I will be staying on as our Branch Representative for Controlling Council (as long as Colin wants me to). I believe we have come along way, we have made some positive changes and I am sure this will continue long into the future.

Many Branch members have at some point contacted me over the past few months and commented that my time in the Chair has perhaps been one of the most challenging of times that the Institute and our Branch has endured. Whilst this may be the case, I have genuinely enjoyed my time in the Chair, I feel the role has challenged me on many levels, helped me further my knowledge and I have gained many new business connections through the whole experience. I encourage the younger generation on our Committee to step up to the challenge, give something back to the industry and try to make a difference.

Finally, I would like to say thank you to all of the Committee. Special thanks to those who continually support Branch events, from buying tables at the dinner to attending Branch functions, hosting exams and Committee meetings. Special thanks to Roy for all his support and guidance over the past two years, producing the Newsletters, helping to arrange the dinner, and keeping our students readily updated, I hope I haven't been too much of a pain in the backside for you Roy! Huge thanks to Viorel for undertaking the role as our Controlling Council Representative and attending all the meetings and to Barry for your constant support and advice along the way. I also have one last announcement I would like to make, tonight I would

have been delivering my final speech had the dinner gone ahead, however it hasn't, as you know I've introduced a Chairman's award to be awarded for services contributed via the Branch Committee or in general the ICS. I am going to take the opportunity now to announce that the 2020 Chairman's award is to be awarded to Colin Bansor. Colin has been pivotal in setting up the study groups for our students, has been instrumental in supporting me with the ICS finance reports and pulling out any concerns or questions we should be raising as a Branch. He is always on hand for the open days and to support those in need of industry knowledge. He has been a huge support to me in my role as Chair and a superb Vice Chair! Your support has been immensely appreciated, I wish you the best of luck in the future and I hope you enjoy your time in the Chair; you will undoubtedly be a great asset in leading us forward as a Branch.

And as the saying goes... that's a wrap! Thank for having me - it's been a blast!

More new cranes for Liverpool

The Port of Liverpool has recently welcomed a further arrival of five cantilever rail-mounted gantry (CRMG) cranes as part of the next phase of growth at Liverpool2, the port's deep-water container terminal.

Produced by leading Chinese manufacturer, Zhenhua Heavy Industries Co (ZPMC), the five new cranes are the second of two deliveries in 2021, which will complete the set of 22 CRMG cranes operating as part of the £400 million Liverpool2 project and will provide additional capacity for growing volumes of cargo.

Their arrival coincides with the Liverpool City Region's successful application for freeport status, which will create a further opportunity to position the area at the forefront of the UK's future global trading relationships. Announced by the Government, a free trade zone for the Liverpool City Region will contribute around £850m GVA and create 14,000 jobs, as well as leading solutions to meet local Net Zero Carbon targets for 2040. The bid, submitted last month to government, enjoyed widespread support from the private sector and was supported and formally endorsed by the Liverpool City Region LEP building on the area's maritime history and unique position as a Western-facing port with established Transatlantic and Irish Sea trade links. David Huck, Managing Director, Group Ports said: "While we are only one of the partners in this public and private sector joint initiative, the Port of Liverpool is clearly the largest global gateway to the new regional freeport. How we see our role is helping with wider city region to achieve the greatest possible benefit from its freeport status. "The £400m investment we have made on the Liverpool2 container terminal is a huge enabler. It's the combination of the outstanding facilities here and the freeport status for the region that will really make the difference. "The arrival of the last batch of CRMG cranes at the Port of Liverpool, marks a significant milestone in the next phase of growth at Liverpool2 and reflects the dynamism and strength of our business and skilled workforce. "Peel Ports Group, with its partner global terminal business, Terminal Investment Limited Sarl, is continuing to develop the Liverpool2 terminal to further increase capabilities and support increased demand. Once completed, Liverpool2 will be capable of handling the largest container ships in the world, whilst supporting the UK haulage sector via the very latest landside automated gates and vehicle booking systems. Work on this second phase of the landside project is expected to be fully completed in the summer 2021 and will be supported by the creation of more than 150 new skilled jobs in Merseyside this year. *Source : Peel Ports*



mv Endofradora for Runcorn © Alan Faulkner

Container shipping could save \$4bn a year from 50% take-up of e-Bills of Lading

Despite this significant cost saving estimated by the Digital Container Shipping Association (DCSA) the adoption of the e-Bill of Lading remains in its infancy. The idea of an a digital or e-Bill of Lading has been around for the better part of 30 years, however, difficulties in moving paper documentation around the world with the onset of the Covid-19 pandemic last year is finally starting to drive adoption in container shipping. Andre Simha, Global Chief Digital and Information Officer for MSC, “The pandemic has brought an urgency to the digital development like the bill of lading as the cargo in ports couldn’t be gated out because paper was stuck somewhere due to air freight delays.



rms Veritas for Irlam, Manchester Ship Canal
© Alan Faulkner

With the world situation it has accelerated the need to digitise these documents. "Even so adoption is still in the early stages and MSC started pilot schemes with a number of customers last year, including D-Well and British Steel. "It seems very simple for people coming from different industries, airlines have managed to make e-tickets and e-boarding passes, banks have had SWIFT for 30 years, but here we are, and we need to find a solution," said Simha, who is also chairman of the DCSA. "Looking at overall costs it's estimated an e-bill of lading is roughly three times more economical than a traditional bill of lading. "But despite the obvious cost benefits, as well as environmental, from not having move documents via air transport the authorities and banks in some countries are harder to be convinced to make the switch. "We are promoting this to the regulatory

authorities and the banks who are the parties being a bit more cautious about this," Simha said. "Today what we see there are some cases where you cannot use an e-Bill of Lading, there are some countries that will not accept a document which is not on paper and signed and stamped and there we need to put the pressure as well as the import customers to change that.

"So how quickly will change come? While Simha quipped that he'd left his crystal ball in the dishwasher he believes adoption will need to be fairly swift. "I see this happening either relatively quickly, so I think in the next couple of years this needs to change completely, or we'll have to find another way. With the speed we want to do business today.... it has to change. "Looking beyond e-Bills of Lading Simha said the industry needed to digitise all the other trade documents it was moving around the world.

Newsletters

If you do not wish to receive further issues of our quarterly Newsletters, please contact us at the below postal address or send us an Email and we will delete you from our mailing list.

PLEASE NOTE: Any views expressed in the articles published in this Newsletter may not necessarily be those of the ICS or the Liverpool Branch Committee and should be checked before being relied upon.

We have a new Website. Visit us at ics.org.uk/liverpool-branch

Contact Us

If you have any items that you would like us to consider for inclusion in the next Newsletter, due to be issued in October 2021, please send them to Roy Cooke, 9 Kinloss Road, Wirral, CH49 3PS or email to roycooke7@icloud.com