

**28 JULY 2021**

**Wednesday  
1400 HRS BST**



**INSTITUTE OF  
CHARTERED  
SHIPBROKERS**

# **ENTREPRENEURIAL MINDSET**

## **Paths to develop and enhance**

### **TOPICS**

- ◆ Do not fire Cannons before firing the bullet
- ◆ A 3-in-1 Entrepreneur - Be on the business
- ◆ Do not be abducted by Customers and employees
- ◆ Stepping out to step in (From comfort zone to new realms)
- ◆ Training and Mentoring
- ◆ Process/ Checklist/ Black box thinking



**PHILIP MAZLOUMIAN**  
Co-founder and Head of Strategy  
React - Digital Media Agency

- ◆ Nearly 30 years experience
- ◆ Award winning sales and marketing consultant
- ◆ Passion for consumer psychology and innovative business processes
- ◆ Serves diverse client base: Microsoft, Honeywell, Cerner, Emaar, Volkswagen, etc.



**THOMAS GREGORY FICS**  
Executive Director and Partner  
Fusion Specialized Shipping and Logistics, Dubai and 6 other companies

- ◆ Three decades of experience in shipping and logistics
- ◆ Actively involved in training students for ICS Exams
- ◆ Have conducted various training courses
- ◆ Active participant in Business Network International



**MUNEER SAMNANI**  
Founder and Managing Director  
Oxygen Management Consultant

- ◆ Business Coach
- ◆ Co-author of the book "Mastering Time"
- ◆ Passionate about creating Mastermind Groups
- ◆ Currently running 9 Mastermind groups consisting of 100+ entrepreneurs

**To Register please visit below link**

<https://www.ics.org.uk/events>

**- Exclusive for members -**