



INSTITUTE OF  
CHARTERED  
SHIPBROKERS

**NOVEMBER 2020 EXAMINATION SESSION**  
**TUESDAY 10<sup>th</sup> NOVEMBER 2020 – MORNING**

## **LINER TRADES**

Time allowed – three hours

Answer any FIVE questions – all questions carry equal marks

Please read the questions carefully before answering

1. Briefly give a written description of the various types of vessels used within 'Liner Trades' including their roles, type of cargo carried and cargo handling methods.

Draw **ONE** of these vessels and clearly identify on the drawing the ship's measurements and specifications associated with such a vessel.

2. Choose **TWO** of the container trade routes listed below and identify the most important ports of call and main commodities carried in both directions as well as the capacity deployed on these services and trade size.

Use the world map provided to support your answer.

- i. Europe to Indian Sub-Continent
- ii. Asia to Australia/New Zealand
- iii. Asia to Mediterranean

3. Answer **BOTH** parts of the question.

The introduction of new large container vessels has impacted on revenue and costs for carriers as well as the challenges that enormous swings in supply/demand cause.

- a) Suggest ways in which carriers combat these challenge in today's market.
- b) Discuss a trade where the measures outlined have been successfully implemented.

4. 'Liner freight rates are not based on the tonne/miles carried nor on the value of the cargo'. Analyse this statement and identify the most important policy and cost factors that are considered in determining a liner carrier's pricing policy.

**PLEASE TURN OVER**

5. Transshipment and relay hubs remain an important part of container shipping. Describe the key reasons why they are important and separately using the world map provided, show **THREE** transshipment hub ports and how they fit into global trading patterns for carriers.

6. Answer **BOTH** parts of the question.

Whilst many liner operators have their offices globally, the need for liner agencies still remains important in many countries.

- a) Explain the reasons why a liner company would employ an agent.
- b) Describe which contract is used and give a breakdown of the key tasks that a liner agent would be expected to perform.

7. The use of IT systems and new technology have rapidly been employed in the container industry in a variety of roles and are now essential for the successful running of large container liner companies due to the sheer size of transactions taking place.

Explain in detail how the use of different IT systems has helped with this growth and outline what the benefits have been to carriers, shippers, consignees, and any other parties?

8. Following the arrival of a container the consignee determines that the cargo has sustained damage.

- a) Describe briefly the procedures and actions that should be taken by both the consignee and the carrier or agent.
- b) Explain 'clean' bill of lading and whether a claused bill of lading would affect the above claim.