

Salvage, SCOPIC & Wreck Removal Online Seminar



A 2-days seminar that analyzes the salvage and general average principles and explains the Lloyd's Open Form (LOF) and the Special Compensation P&I Clause (SCOPIC). Through the seminar, participants will also get a profound understanding of the importance of wreck removal operations, contracts involved, marine insurance practices and recent updates. In addition, participants will get insight of the conventions and guidelines which are of paramount importance to everyone involved in marine salvage and wreck removal.

Specific Areas Covered:

- ❖ LOF and SCOPIC
 - ❖ Principles of General Average
 - The aftermath!
 - ❖ Understand why wreck removal operations have become increasingly important.
 - ❖ The impact of the Nairobi Convention
 - ❖ What follows after the Costa Concordia?
 - ❖ Insurance for wreck removal – who is responsible for what?
 - ❖ Review wreck removal contracts.
 - ❖ Update on recent wreck removal incidents.
 - ❖ Places of Refuge - International developments and European requirements for ships in distress
 - ❖ Examine the IMO Guidelines on POR and the EU Operational Guidelines on POR
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Ideal for:

Salvage and Towage executives, Cargo owners, Underwriters, Insurance and Legal professionals, Average Adjusters, Ship owners and managers, Surveyors, engineers and related technical professionals

Date – Hours - Duration:

Dates : 01 & 03 December 2020

Hours : 19:00 - 21:30

Duration : 2 days

Cost:

Euros (€) 300 (Including tuition fees & reading material)

ICS Members are eligible to a discount 20% on all HMC Professional Maritime Seminars

Online Learning:

The seminar will be delivered **exclusively online** by fully tutored learning through 2 sessions. Once your registration is completed, you will receive an email with all the information and the link for the webinars. For your participation no special equipment is needed except a camera and a microphone.

Instructors:

Ms Ioanna Vitta, Partner, Penningtons Manches Cooper International

Ms Mary Pothitos, Maritime Insurance & Claims handling consultant, Owner, PARALEGAL MARITIME SERVICES

Instructors' Resume:

Ioanna Vitta is a Partner in the marine, trade and international shipping team of Penningtons Manches Cooper. Ioanna has over 25 years' experience in shipping litigation and dispute resolution and specialises in disputes arising from international trade and shipping, including Bills of lading; Charterparties; MoA; Shipbuilding disputes. Ioanna also advises on casualties including LOF salvage, Collisions, Groundings, General Average, Fire and Cargo claims. She is also a member of the Emergency Response team of the Firm.

Her practice regularly involves the handling of cases in London arbitration, mediation and litigation in the English Courts. Ioanna became a Fellow of the Chartered Institute of Arbitrators in 2018 (FCIArb). She has extensive experience in handling multi-jurisdictional disputes and often is actively involved in sale and purchase transactions with or without finance.

She is a qualified lawyer in Greece since 1991 and qualified Solicitor of England and Wales since 2002. Prior working in private practice, she worked as in-house Legal Counsel for shipping companies as well as the Maritime and Transport's Division of the European Parliament in Brussels and Luxembourg. Ioanna holds a Bachelor of Laws (LL.B) from the University of Athens and a Master of Laws (LL.M) on Maritime Law from the University of Southampton. Ioanna speaks Greek and French. She regularly provides clients with in-house training and presents seminars worldwide on a wide range of topics including bunker claims, Scopic and General average, Bills of Lading and Letters of Indemnity and others.

Ioanna has been highlighted in Global Chambers since 2008 annually and Chambers Europe who have commented that "her dedication to the industry and ability to get results are why she has a great

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reputation...” She is also rated among market sources for her “diligence, experience and spot-on advice”. Ioanna has been awarded the International Choice Client Award in 2018.

Maria Pothitos finished school in the UK and graduated from the Law school of Wolverhampton University, UK. After working two years to gain practical experience in the City of London, in 1989, joint the family business of shipowning and shipmanagement in Greece, Pothitos Shipping Co S.A., as the Legal and Insurance Director and later in the same post, at N.A.N.E. Shipping Management S.A. until 2014. Experienced with handling cargo claims. Actively involved in the management and operation of the fleet. In 2014 was appointed Advisor on International Relations at Hellenic Shortsea Shipowners Association and Director of the Shortsea Promotion Centre (SPC) – Greece and served a two-year term. From January till December 2016, was a Member of the Board, of the European Shortsea Network (ESN). 2016 started PARALEGAL MARITIME SERVICES, offering professional assistance for efficient and cost-effective management of claims. Developed and deliver the seminars: Marine Insurance and Claims Handling - for DNV GL Academy, Co-developed Salvage and Wreck Removal, Co-developed EU GDPR for shipping.