



INSTITUTE OF
CHARTERED
SHIPBROKERS

POSTPONED MAY 2020 EXAMINATION SESSION

TUESDAY 7th JULY 2020 – MORNING

INTRODUCTION TO SHIPPING

Time allowed – three hours

Answer any FIVE questions – all questions carry equal marks

Please read the questions carefully before answering

1. Explain the role of a sale and purchase broker and what are their main duties and responsibilities.

2. Define and explain **FOUR** of the following shipping terms.
 - a. ISM
 - b. ISPS
 - c. SOLAS
 - d. Hague-Visby Rules
 - e. Hamburg Rules
 - f. Rotterdam Rules

3. Identify the main differences and division of cost and responsibilities between voyage and time charter parties.

4. Answer **BOTH** parts of the question:
 - a. Explain the factors of production
 - b. Discuss comparative advantage and give an example

5. Discuss the reasons why a ship owner may choose to appoint a third-party ship management company?

PLEASE TURN OVER

6. Answer **BOTH** parts of the question:

- a. Describe **FOUR** types of containers available to a shipper, giving their principal dimensions, and the type of cargo that each would be used for.
- b. Using the world map provided identify two load ports and two discharge ports commonly used for a container trade and draw the trade route.

7. Answer **BOTH** parts of the question:

- a. Using the world map provided, choose a major bulk cargo of your choice, describe a route that incorporates canal(s) and/or seaway(s) and/or waterway(s) from a major load port to a major discharge port for this cargo.
- b. Explain the reason for the dimension and deadweight restrictions leading to the choice of the ship size chosen.

8. Discuss the facilities and services that a port needs to provide to be competitive, and to cater for the maximum share of a country's trade.