

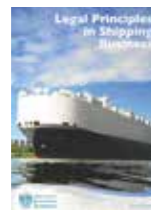
CORE



Introduction to Shipping

Foreword by Alan Marsh FICS
Former CEO - Braemar Seascope and former President, Institute of Chartered Shipbrokers
ISBN 978-1-908833-83-9
Pages: 330

Introduction to Shipping provides an overview of the shipping industry. It defines and describes all aspects of shipping, the personnel who work in it and the history behind it, and introduces key aspects of finance and accounting in shipping in a format that is easy to follow.



Legal Principles in Shipping Business

Foreword by Sir David Steel
International Commercial Arbitrator and former Admiralty Judge of England
ISBN 978-1-908833-84-6
Pages: 372

Legal Principles in Shipping Business describes the way that shipping law affects how the industry conducts itself. It explains the nuts and bolts of charter parties and different types of shipping documentation, and describes the principles and the essential ingredients of contract law.



Economics of Sea Transport and International Trade

Foreword by Julian Bray
Editor-in-Chief, TradeWinds
ISBN 978-1-908833-59-4
Pages: 236

This authoritative book is both a great introduction to the economics of the shipping industry and a valuable reference book for commercial practitioners. An easy-to-read reference for those who need an overview of the economic and commercial issues, key trends, commodities and the anatomy of international trade.



Shipping Business

Foreword by HE Sultan Ahmed Bin Sulayem
Group Chairman and CEO, DP World
ISBN 978-1-911328-10-0
Pages: 207

This book examines the ships themselves and the disciplines of chartering, sale and purchase, ship management, port agency and liner trades. Seaborne trade is analysed as well as the ship types that are deployed in the various trades. It also covers how shipping companies are run and business ethics.

SPECIALISM



Dry Cargo Chartering

Foreword by Paul C. Over
Director, Nyika Ltd, Bedt Ltd (Baltex), Asia Maritime Pacific Agencies Ltd, Carisbrooke Ltd and Epic Gas Ltd
ISBN 978-1-911328-03-2
Pages: 320

Dry Cargo Chartering describes the dry cargo sector, mainly involving the shipping of bulk commodities. It explains how this part of the industry works and also looks at the less familiar cargoes and trades.



Ship Operations and Management

Foreword by Mark O'Neil
President Colombia Shipmanagement Ltd
ISBN 978-1-911328-05-6
Pages: 406

The thousands of ships, vessels and craft that are trading in the world today all have to be operated and managed. Ship management and the operation of ships is a crucial branch of shipbroking. This authoritative book is an essential reference for those working within or with the sector.



Ship Sale & Purchase

Foreword by Alan R W Marsh MBE FICS
Braemar ACM Shipbroking
ISBN 978-1-911328-12-4
Pages: 240

Selling ships is a highly specialised sector of the shipbroking market. This edition of *Ship Sale and Purchase* covers the key areas of secondhand, newbuilding and demolition sales. It covers the ships themselves, finance and valuation, relevant regulations and the various saleforms.



Liner Trades

Foreword by Robert Woods CBE
Former President of the Institute of Chartered Shipbrokers
ISBN 978-1-911328-09-4
Pages: 240

Container ships have largely taken over the tasks of carrying goods to market internationally. Large container ships have satisfied the promoters of economies of scale. Covering vessels, liner services and trade routes, industry consolidation and alliances, the book includes legal, financial and documentary aspects.



Port Agency

Foreword by John S Denholm
Chairman and Chief Executive, Denholm Group
ISBN 978-1-908833-85-3
Pages: 248

In an industry as international as shipping, it is impossible for a ship operator to have offices in every port where its ships might call. Ship operators rely on a network of port agents to act as their eyes and ears to ensure the safe and secure running of their ships.



Logistics and Multi-modal Transport

Foreword by Claus Hyldager
CEO, Nisomar
ISBN 978-1-908833-61-7
Pages: 360

Logistics is the management of a flow of goods from the point of origin to the point of delivery in order to meet certain requirements. This book covers all aspects of shipping logistics from factory to customer and all stops in between.



Port and Terminal Management

Foreword by Richard Ballantyne
Chief Executive of the British Ports Association
ISBN 978-1-911328-11-7
Pages: 259

Port and Terminal Management has been written, reviewed and extensively revised by industry experts. It examines all operational aspects of port functions, from financing, legal concerns and planning through to operations, marketing, competition, equipment and infrastructure.



Offshore Support Industry

Foreword by Howard D. Woodcock FICS
Chief Executive, Bibby Offshore Holdings Limited
ISBN 978-1-908833-00-6
Pages: 256

This authoritative book is both a great introduction to the operational side of the offshore support industry and a valuable reference work for commercial practitioners. It is a great reference for those who want an overview of the technical and commercial issues involved in the chartering, ownership and management of offshore vessels.



Marine Insurance

Foreword by Chris Adams
Head of European Syndicate and Loss Prevention, Steamship Insurance Management Services Limited
ISBN 978-1-911328-04-9
Pages: 274

Offering financial protection against maritime and transit losses, marine insurance gives the shipping industry the confidence to trade. This book delivers a valuable briefing on this important sector.



Shipping Finance

Foreword by James Kidwell
Chief Executive, Braemar ACM
ISBN 978-1-908833-66-2
Pages: 170

Finance is at the heart of global industries and shipping is no exception. This book takes the guesswork out of financial planning, delivering professionally reviewed guidance on markets, cycles, sources, options and security, from both sides of the financing fence.



Shipping Law

Foreword by Michele White
General Counsel, INTERTANKO
ISBN 978-1-908833-30-3
Pages: 362

The law applies in some form to every aspect of our lives and especially so in shipping as it is such an international and complex business. An invaluable reference covering many areas of wet and dry law, legal aspects of charter parties and bills of lading and conventions on the carriage of goods by sea.



Tanker Chartering

Foreword by Dr Nikolas Tsakos
President and Chief Executive of Tsakos Energy Navigation Ltd and Chairman of INTERTANKO
ISBN 978-1-908833-86-0
Pages: 324

Tanker markets are driven by a number of economic factors, which along with technical, operational and regulatory aspects pose specific challenges to shipowners. This book is aimed at trainee brokers and all those with an interest in the market, where a qualified and experienced broker can have a major influence on a company's fortunes.

FURTHER READING



Economics of Maritime Transport, Theory and Practice

By James McConville
ISBN 1-85609-162-7
Published: 1999
Pages: 424

Maritime Economics has emerged as a major field of study and this book provides the institutional setting and demonstrates how analysis can be applied to the complex problems of the shipping industry.



Port Agency

By Malcolm Latache, FICS
ISBN 1-85609-157-0
Published: 1998
Pages: 198

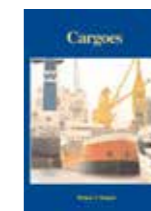
Provides a comprehensive overview of the role of the agent, port services, ship types and services provided, commercial operations and documentation, and is a guide to handling challenging events.



Sale & Purchase

By William Packard, FICS
ISBN 0-9548218-2-3
Pages: 272

The merchant ship sale and purchase world invariably holds a fascination for shipping outsiders, as well as for those employed elsewhere in the marine industries.



Cargoes

By William Packard, FICS
Published 2004
ISBN 0-9548218-0-7
Pages: 282

For those who still believe that the transportation of cargoes is a static study – think again.

