



INSTITUTE OF  
CHARTERED  
SHIPBROKERS

**MONDAY 15<sup>TH</sup> MAY - MORNING**

## **PORT AGENCY**

Time allowed – three hours

Answer any FIVE questions – all questions carry equal marks

Please read the questions carefully before answering

1. Compile a detailed time sheet and calculate demurrage or despatch due from the information within the statement of facts.

MV “City of Edinburgh ”

Arrived Rotterdam roads	1200 Hours Monday 1 <sup>st</sup> February
NOR Tendered	1400 Hours Monday 1 <sup>st</sup> February
Loading commenced	0700 Hours Tuesday 2 <sup>nd</sup> February
Loading Completed	1300 Hours Tuesday 9 <sup>th</sup> February
Cargo loaded 20,000 m/tonnes coal	

C/P States

- Laytime to commence at 1300 hours if notice is given before noon and, at 0700 hours next working day if given after noon. Notice to be given in ordinary working hours.
- Cargo to be loaded at the rate of 5000 metric tonnes per weather working day of 24 consecutive hours.
- Time from 1700 hours Friday or the day preceding a holiday to 0800 hours Monday or next working day not to count unless used, but half of actual time used to count, unless vessel already on demurrage.
- Demurrage rate USD 5000 per day and pro rata/Despatch at half demurrage rate on laytime saved.

On Wednesday February 3<sup>rd</sup>, rain stopped loading between 1000-1200 hours.

On Wednesday February 3<sup>rd</sup>, rain stopped loading between 1600-2000 hours.

On Thursday February 4<sup>th</sup> the vessel was unable to open hatches due to a technical fault and no loading took place between 1000-1200 hours and from 1300-1600 hours.

On Friday February 5<sup>th</sup>, rain stopped loading between 0900-1200 hours.

The vessel was unable to sail until 1826 hours on Wednesday 10<sup>th</sup> February due to tidal restrictions.

No national or local holidays fell during the period noted.

**PLEASE TURN OVER**

2. You have been approached by an owner whose vessel has arrived at the anchorage of your port. The vessel is a handy sized bulk carrier carrying a cargo of woodchips. The master has advised that in one of the five holds the cargo is on fire.  
Owners have declared general average and wish to enter your port as a port of refuge and appoint you as agent.  
Discuss your actions.
3. A cruise line company have approached your company with a request for agency and added value services. Write a formal proposal to the prospective client marketing your agency services and any other added value opportunities appropriate to the cruise liner industry.
4. You are the marketing manager of a ships agency company and are negotiating a ships agency contract with a shipowner. The owner's fleet will make five port calls per week under your agency if you are successful with the contract. Each of the vessels calls will generate port disbursements of USD 30,000 per call.  
The owner, however, will not agree to prefund port calls, and requests thirty days credit facility for each port call disbursement.  
Discuss your options.
5. You have a longstanding relationship with a shipowner and have acted as their agent for a number of years.  
Two years ago you handled a port call on behalf of the owners and incorrectly included the discharge costs to the owner despite it being a FIOS contract. The owner settled both port and discharge costs in full. A financial audit of the owner has uncovered that the owners was not responsible for the discharge costs and they have now contacted you and requested a refund of USD 25,000. The charterers involved have ceased trading  
Discuss your actions.
6. Draw a profile and cross section of **TWO** of the ship types described below. Clearly labelling the significant parts of the vessel. State a full range of tonnages and dimensions for the vessels and using the world map provided give an example of a voyage appropriate for the vessels you have selected including load and discharge ports.
  - i. Platform supply vessel
  - ii. Aframax tanker
  - iii. Handymax bulker
  - iv. Car carrier
7. Discuss the different reasons shipowners and ships agents would seek P&I club insurance cover.

8. Comment on **FIVE** of the following abbreviations

- i. BWAD
- ii. FIOSPT
- iii. MLWN
- iv. WVNS
- v. TIP
- vi. DWAT