



INSTITUTE OF  
CHARTERED  
SHIPBROKERS

# ICS South Africa Newsletter

March 2016

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## Welcome,

What a busy period it has been with so much going on at the SA Branch. With visits to schools, prep for students, results released and international visitors, it has been a very busy time for us.

We hope you enjoy the news and updates included in this edition, I wish you all well as I head off on maternity leave and look forward to being back in June.

Alica Kleingeld, Editor

## Exec Council Durban 2016

*Capt. Richard Brook-Hart, FICS*



The South Africa Branch was honoured to host the ICS Executive Council meeting in Durban last week. Members had travelled from as far away as Vancouver and Hong Kong to attend the two days of workshops prior to the ExCo meeting itself. The workshops had progressed from ideas generated by the annual Controlling Council Meeting in Dublin in November, and were

## Upcoming Events

### 10 March

Committee Meeting, Durban

### 21, 25 & 28 March

Office closed

### 4-7 April

Breakbulk Africa in  
Johannesburg

### 11-21 April

April Exams

### 14 April

Committee Meeting, Durban

### 19 May

Durban Branch Luncheon

### 21 July

Cocktail Evening

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facilitated by an independent business coach, Geraldine Stewart. After two days of debate and brainstorming, a cohesive strategy was set for the immediate year ahead and for the next decade. "This was the best and most productive Executive Council meeting that I have ever attended", said Institute President Bruce Ogilvy FICS, an opinion shared by all attendees. Current International Chairman, Michael Taliotis FICS added "in the short term there was a unanimous view from all committee members that the Understanding Shipping Course that has been run so successfully in South Africa, Cyprus and Greece now needed to be urgently upgraded, and rolled out internationally".

The ExCo members took time out from their busy schedule to join local Branch Members and students at a capacity lunch where they were addressed by Michael Taliotis, on his vision for the future of the Institute. In his address, the International Chairman lauded the South Africa Branch committee for their innovation and progressive thinking, over the past twenty years and more. The optimism for the future of the Institute was evident for all those who participated.

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## Top Ten Exam Day Tips

# Top Ten Exam Day Tips

1. Make sure you have everything you need for the day of your exam
2. Arrive early and stay as calm and focused as possible
3. Remember your ID and student registration number
4. Read and re-read the question to make sure you understand it
5. Write clearly – the examiner can only mark what they can read and understand
6. Use good 'real-world' and up-to-date examples
7. Demonstrate that you know more than just the course book contents
8. Plan your time in each exam
9. If you have more than one exam in a day, take a break between them.
10. Write your student registration number and exam centre code clearly on the front of your answer booklets

## New Members

**Please join us in congratulating our most recent new members:**

### Contact Us

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### **Mr. Tyron Koen, MICS from Island View Shipping**

"I completed understanding shipping late 2011 and started my exams in April 2013, completing Shipping Business, Legal Principles in Shipping Business, Economics of Sea Transport and International Trade (I received the South African award), Ship Operations and Management, Dry Cargo Chartering and Port Agency. I started working as a C&F trainee & a trainee port agent at King & Sons Richards bay in 2009, I then moved to Voigt Shipping as a port agent and spent some time in the Richards Bay Island View Shipping Office.

I then moved to the IVS Durban office late 2010 as a vessel operator and have been here since then. " says Tyron



### **Mr. Theodossios Scholiadis, MICS from bluVerve (Pty) Ltd**

Theo Scholiadis graduated from the University of Cape Town (South Africa) with a Bachelor of Business Science (BBusSc), specializing in Computer Science. Having a heritage from the island of Chios (Greece) he went on to complete a Master of Science (MSc) in Shipping, Trade and Transport at the University of the Aegean in Chios (Greece).

After completing his studies, he started work at Fortune Technologies SA, specializing in the development of Software for Owning, Management and Operations Shipping Companies. During his time at Fortune Technologies he attended courses at the Hellenic Management Centre in order to become a member of the Institute of Chartered Shipbrokers. This aided him in working as a Sale & Purchase Broker at N. Cotzias Shipping, followed by being appointed as Marketing Manager at Cotzias Intermodal.

Through his work and contacts in the Maritime Industry, he noticed that most companies complained about the sub-standard quality and ease of use of existing Shipping Software. He subsequently started bluVerve (Pty) Ltd, a company that develops Maritime Software, using his experience in both the Software and Shipping industries. bluVerve (Pty) Ltd has been going on for 4 years and has software in the Port Agents industry with upcoming software in the Crewing and Brokerage sectors.



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## Durban Branch Luncheon - February 2016

- Carol Apollos, ICS SA Branch

***“The future of the ICS: The International Chairman's view.”***



The first luncheon of the year was held at the Royal Natal Yacht Club, with Mr Michael Taliotis FICS, International Chairman of the ICS, addressing us on the future of the ICS. We were very fortunate to have the Executive Council of the Institute visiting our shores, and for joining us and networking with our members, students, associates and friends of our branch.

Mr Taliotis praised the South Africa branch for its contribution to the Institute and for setting the benchmark for other branches around the world. He gave a special thanks to Captain Brook-Hart, the immediate Past Chairman of the Institute, not only for his leadership of the Institute, but for paving the way for future chairmen who are not based in the UK.



Names of Understanding Shipping students who have recently completed the course was read out, and for those able to attend the luncheon, their certificates were awarded to them. Congratulations to Shirley Ntsoane, Toni Vermeulen and Robin Vermeulen who were in attendance.

We would like to thank Edward Nathan Sonnenbergs for their sponsorship and for their continued support of the ICS.

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## Prep Weekend - February 2016

### Views from our Students –

Friday the 26<sup>th</sup> of February marked the start for the 2016 South Africa ICS PREP Weekend. Adequately prepared, or so we thought, we eagerly awaited our first Lecture. Our Lectures entailed very informative sessions prepared by the Tutors, covering the important aspects about the subject and very vital exam tips. For some of us, these lectures also served as a complementary “wake up call”.

The attending students, coming from all walks of the shipping industry stretching from South Africa to Zimbabwe, got to contribute their work experiences to subject relevant topics. Making the understanding of topics easier and the content more insightful. Along with the valuable input and knowledge of the tutors these lectures and the PREP weekend was a must to attend to. “All knowledged up”, it is now time to study for the April exams. Thank you to the ICS team for this definite worthwhile weekend.

*Marius Roesener, Student*





Away from the hustle and bustle, Glengarry housed the ICS family for the annual tutorship prep weekend.

We arrived with so much promise and eagerness to learn on the first day. Once we were all settled in, we hit the ground running with lectures; this trip wasn't child's play. Over the weekend we went through past examination papers and discussed exam trends, current shipping news and geography. The lectures were very informative and being around other students made it fun to discuss and hear other views and also how they would have answered a question.

These types of tutorship's don't just give you text book information but the chance for one to learn a lot from peers and tutors.

The ICS tutorship prep was amazing to attend, being part of this unlocked so much potential in myself, and I would definitely recommend every student to attend.

*Natasha Moloi, Student*

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## EThekweni Maritime Cluster 1<sup>st</sup> Annual Durban Maritime Summit - Career Exhibition

24 – 26 February 2016

- Carol Apollos, ICS SA Branch

The ICS SA Branch took part in the EMC Trade and Expo Career Expo which ran from the 24<sup>th</sup> to the 26<sup>th</sup> Feb at the Durban Exhibition Centre. The target audience included entrepreneurs, school leavers, Grade 10 – 12 learners, graduates, teachers and academics. More than 1000 learners from 14 high schools were bussed in to learn more about what the maritime sector has to offer.





We would like to extend our gratitude to our Members who assisted us at the ICS exhibition stand, viz. Silindile Mdlalose MICS, Vanessa Sallie MICS, Tanya Henry MICS, Yugen Reddy MICS and Eddy Neilson FICS.

## Danville Park Girls High School Career's Evening



Danville Park Girls High School held their career's evening on the 15<sup>th</sup> of March at which Northwood Boys High School were also invited to attend. Tyron Koen and Dean Fraser manned the ICS Stand to promote the shipping industry as a whole, and of course offer the opportunity of studying through the ICS, as a potential vocation and eventual career, to think about in their final years at high school.

## November Exam Results

November exam results were announced on 28<sup>th</sup> of January 2016 and we would like to congratulate the following students have successfully completed their courses:

### Foundation Diploma

Khuli Matshego  
Desmond Lutchman

### Advanced Diploma

Justin Evans

### Professional Qualifying Exams

Umeshni Arran  
Lloyd Taadira  
Theodossios Scholiadis  
Tyron Koen

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## Mauritius Education Fair

An Education Fair, organized by the Rotary Club, was held at the Swami Vivekananda International Convention Centre (SVICC), Pailles, Mauritius from the 12<sup>th</sup> to the 14<sup>th</sup> of February 2016.

LM Institute, the Mauritius ITC, was present at the fair.



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# World's largest book fair is coming to Durban

- Extracted from Durban Zone Online Magazine



Logos Hope's first visit to South Africa – World's Largest floating book fair is coming to Durban!

*Logos Hope*, the world's largest floating book fair, will soon make her first visit to South Africa. Many may still remember *Doulos*, *Logos Hope*'s former sister ship. The last visit of *Doulos* in South Africa was in 2005, where nearly 82,000 visitors were welcomed up the gangway across two ports in South Africa. Now, *Logos Hope* will be making her voyage around South Africa, starting in Durban, then Richards Bay, East London, followed by Port Elizabeth, and finally ending in Cape Town. *Logos Hope* is a much larger vessel which allows for a wider book selection and more comfortable browsing.

*Logos Hope* will be visiting Durban from the 16<sup>th</sup> of March until the 02<sup>nd</sup> of May 2016.

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